Friday, October 2, 2020 6:30 – 10:30 p.m.

PHOENIX ZOO

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# SUPPORT OPPORTUNITIES

ROARING



### ZooFari at the Phoenix Zoo – the "WILDEST" party in the Valley!

Callin' all guys and dolls! Whether you're the big cheese or the bee's knees, come kick up your heels for conservation in support of the hippest joint in the desert: the non-profit Phoenix Zoo.

Don your pearls and suspenders and embrace the Golden Age of the 1920s. Indulge in sumptuous cuisine and speakeasy libations brought to you by notable Arizona chefs and beverage purveyors.

Enjoy an evening of up-close animal encounters, smooth jazz and swingin' big band music. Peruse nifty auction items and try your luck at our new 50/50 Raffle.

All this and more at the Valley's iconic tasting event, ZooFari. It's guaranteed to be a roaring good time!

What ZooFari Roaring Twenties Lawn Party Adults Only – 21 and Older

> When Friday, October 2, 2020 6:30 – 10:30 p.m.

> > Where

Phoenix Zoo 455 N. Galvin Parkway Phoenix, AZ 85008

### Attire

1920's Retro Chic encouraged (Dressy casual and comfortable shoes recommended)

### Proceeds to Benefit

Arizona Center for Nature Conservation/Phoenix Zoo's world-class conservation initiatives, excellence in educational programs and mission of advancing the stewardship and conservation of animals and their habitats while providing experiences that inspire people and motivate them to care for the natural world.









# HOSTING AND SPONSORSHIP

ZooFari offers fantastic hosting and sponsorship opportunities, allowing you to connect with other Zoo supporters and entertain clients, employees, family or friends.

All hosts and sponsors will receive their own private suite to mingle with guests. Suites will include signage, tables, seating, catering opportunities and more.

Each ZooFari guest will receive a welcome beverage, 4 full and 10 sample drink tickets, access to all culinary offerings and a complimentary photo with animal ambassadors.

### ZOOFARI PRESENTING SPONSOR \$50,000 (130 GUESTS)

#### Marketing and Recognition

Logo and/or name within/on:

- Paid Media targeted social
- Zoo Media
  - ZooFari web page on phoenixzoo.org with link
  - Phoenix Zoo's Wild Times digital magazine
  - zNews email newsletter
  - Facebook and Instagram
  - Promotional signage
- Event save-the-date, invitation, signage, lanyards and stage mentions
- Full-page ad in event program
- Media alerts
- Arizona Center for Nature Conservation annual report

#### **Event Hospitality**

- Private suite with hosted bar for 130 guests
- Opportunity to enhance host package within private suite to include custom menu provided by our Zoo Premier Caterer, Lancer Catering

### Additional Benefits

• Invitation for 20 guests to attend the 2020

ZooLights Preview Night

- Certificate for a Backstage Adventure Tour for 12 guests, to be scheduled at a later date
- Right to use the Phoenix Zoo and ZooFari logos in your marketing and public relations
- Opportunity for your employees or designees to volunteer at the event



# HOSTING AND SPONSORSHIP

### FEATURED \$25,000 (60 GUESTS)

#### Marketing and Recognition

Logo and/or name within/on:

- Paid Media targeted social
- Zoo Media
  - ZooFari web page on phoenixzoo.org with link
  - Phoenix Zoo's Wild Times digital magazine
  - zNews email newsletter
  - Facebook and Instagram
  - Promotional signage
- Event invitation and stage mentions
- Half-page ad in event program
- Media alerts
- Arizona Center for Nature Conservation annual report

### **Event Hospitality**

• Private suite with hosted bar for 60 guests, see map for location options

### Additional Benefits

- Right to use the Phoenix Zoo and ZooFari logos in your marketing and public relations
- Opportunity for your employees or designees to volunteer at the event

### PATRON \$15,000 (36 GUESTS)

#### **Event Hospitality**

- Private suite for 36 guests, see map for location options
- 36 additional drink tickets

### SUPPORTING \$10,000 (24 GUESTS)

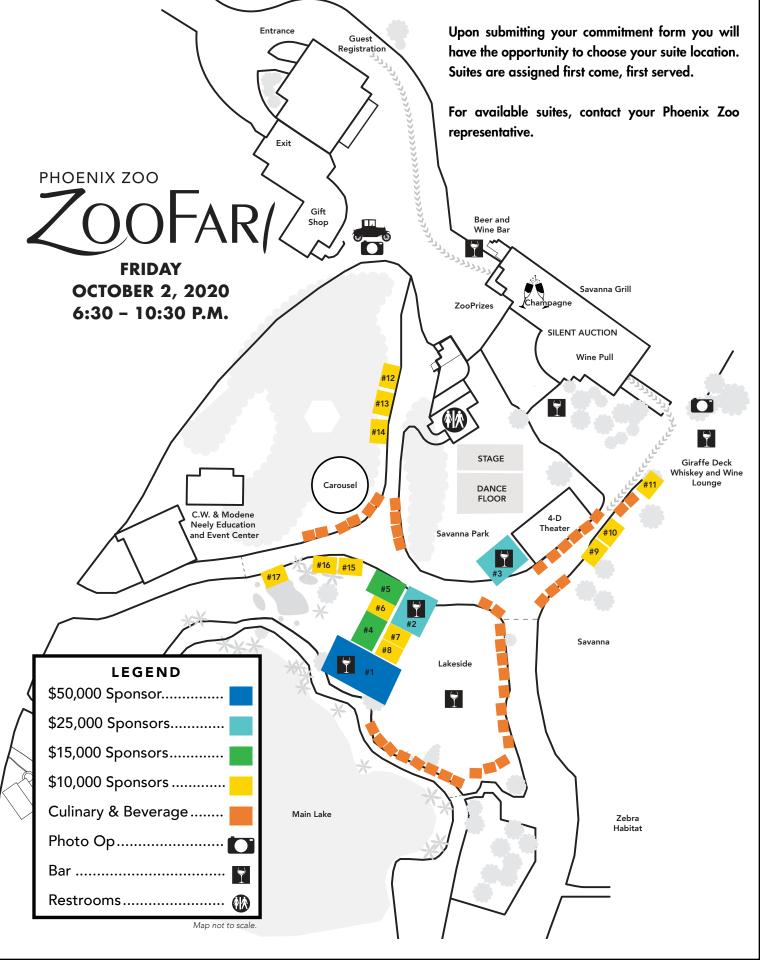
### **Event Hospitality**

- Private suite for 24 guests, see map for location options
- 24 additional drink tickets

All Patron and Supporting hosts and sponsors will receive recognition within the following: ZooFari web page on phoenixzoo.org with link, Phoenix Zoo's Wild Times digital magazine, zNews email newsletter, event program and Arizona Center for Nature Conservation annual report.



## ZOOFARI SUITES



## UNDERWRITING

Show your support by underwriting a portion of the evening's expenses. Your underwriting contribution is 100% deductible. Underwriters will receive recognition based on area of event and level of support. All underwriters will receive recognition on the ZooFari web page on phoenixzoo.org with link, Phoenix Zoo's Wild Times digital magazine, event program and Arizona Center for Nature Conservation annual report.

## \$5,000

Décor	5 available	Main Stage	4 available	
Recognition on tabletop signs and sponsored area signage		Recognition within stage announcements and on prominent		
Entertainment	3 available	stage signage		
Recognition on entertainment signage at multiple locations		Printing	3 available	
throughout event		Recognition on ZooFari save-the-date, invitation and program		
Libations	3 available	Souvenir Gift	1 available	
Recognition on hosted and cash bar signage		Recognition on or attached to guest gift items		

## \$2,500

Animal Encounters	4 available	Souvenir Photo II	1 available
Recognition on animal encounter signage		Recognition on photo signage and name/logo placement on	
Photography	1 available	photo	
Recognition on signage near event entry		Valet	2 available
Silent Auction Recognition on auction entry signage and bidd	4 available	Recognition on valet signage and op branded item in guests' vehicle	portunity to place
	1 available	Videography Recognition on signage near event entry	1 available
photo		Welcome Drink Recognition on signage at location of drin	1 available k distribution

## \$1,500

You can make a difference by supporting ZooFari. Your underwriting contribution allows the Arizona Center for Nature Conservation/ Phoenix Zoo to focus our operating funds toward conservation initiatives, animal care and educational programs.

We are pleased to offer all ZooFari Underwriters an exclusive event rate of \$250 per guest.

# RESERVATIONS

ZooFari guests will receive a welcome beverage, 4 full and 10 sample drink tickets, access to all culinary offerings and a complimentary photo with animal ambassadors.

### Packages

Lawn Party Pack for 20+ Guests Lawn Party Pack for 10+ Guests \$250 each \$300 each

### Individual Reservations

Lawn Party

\$350 each



## EXTRAS

### ADDITIONAL DRINK TICKETS \$5 PER TICKET

- Beer, wine and well drinks require 1 ticket.
- Complimentary water and soft drinks will be provided throughout the event to ensure guests stay hydrated.
- Drink tickets will be distributed upon arrival at guest check-in.

### 50/50 RAFFLE \$20 PER TICKET OR SIX FOR \$100

- All proceeds benefit the non-profit Phoenix Zoo.
- Winner need not be present to win.
- Winner will be selected during ZooFari on Friday, October 2, 2020.

## PURCHASING AND MORE INFORMATION

All support opportunities may be purchased at phoenixzoo.org/zoofari or by contacting a Zoo representative directly:

### Amanda Crossland

Corporate Relations Manager acrossland@phoenixzoo.org 602.286.3851

#### Shannon Kinsman

Individual Giving Manager skinsman@phoenixzoo.org 602.914.4346

Did you know that any amount of your reservation over the fair market value of \$60 is tax deductible and considered a contribution to the Arizona Center for Nature Conservation/ Phoenix Zoo?

Many companies offer a matching gift program to support worthy organizations in the community. If your company offers a match, your contribution may be eligible.



### Friday, October 2, 2020

# ZOOFARI COMMITMENT FORM

#### Please indicate how you wish to be recognized in printed materials

Note: Due to space availability, we are unable to include titles. Commitment forms must be received by print deadlines to ensure recognition.

#### Name

#### **Organization Name**

Address				
Phone		Email		
HOSTING AND SPONSORSHIP		UNDERWRITING		
Presenting Sponsor	\$50,000	\$5,000 \$2,5	00 [	\$1,500
Featured	\$25,000	Description		
Patron	\$15,000	Please fill in selected underwriting opportunity for \$5,000 and \$2,50 levels. See ZooFari Support Opportunities for descriptions.		
Supporting	\$10,000			
ZOOFARI RESERVATIONS				
Lawn Party Pack for 20+	\$250 each	Quantity	Total	\$ 0.00
Lawn Party Pack for 10+	\$300 each	Quantity	Total	\$ 0.00
Individual Lawn Party Fair market value: Individual Lawn Party Reservation	\$350 each \$60	Quantity	Total	\$ 0.00
DRINK TICKETS \$5 each		Quantity	Total	\$ 0.00
50/50 RAFFLE TICKETS \$20 each or six for \$100		Quantity	Total	
REGRETS AND CONTRIBUTIONS				
Please accept my contribution of \$				
METHOD OF PAYMENT (Purchasing available online at phoenixzoo.org/zoofari)		Check Enclosed for \$		
Please make check(s) payable to: Phoenix Zoo				
	] Visa 🔲 Am	· <u> </u>		
Credit Card Number		Exp. Date		
CVC/CVV No.		Signature		
For qu Amanda Crossland, Corporate Shannon Kinsman, Individua	Relations Manager	o representative directly:   acrossland@phoenixzoo.org   602.28 skinsman@phoenixzoo.org   602.914.4		