

Presented by



**VALLEY TOYOTA DEALERS** 

Sunday, November 7, 2021 | 5 - 10:30 p.m.

SUPPORT OPPORTUNITIES





### Wildlights for Wildlife: A Charity Drive

### Gear up for an incredible night in support of the Phoenix Zoo!



Sunday, November 7, 2021 5 – 10:30 p.m.\*

Wildlights for Wildlife is a charity drive - literally!

From the comfort of your own vehicle, you and your guests will embark on a four-wheel adventure that will scintillate your senses.

- Sample tasty treats from some of Phoenix's favorite food trucks.
- Enjoy fascinating animal encounters and fun entertainment.
- Partake in our Win for Wildlife Raffle and Auction to win incredible items.

Get ready for an exclusive drive-thru preview of the 30<sup>th</sup> anniversary of ZooLights – the Valley's beloved holiday tradition. Indulge in kettle corn and hot cocoa as you journey through the jungle to experience millions of sparkling lights and dazzling displays.

Gather your family, friends, clients or colleagues for an all-ages evening to support Arizona's most treasured conservation organization, the Phoenix Zoo.

455 N. Galvin Parkway Phoenix, AZ 85008

Timed-entry reservations are limited and available on a first-come, first-served basis.

Must be purchased in advance.

\*1 – 2 hour estimated experience



From November 1 – 8, visit phoenixzoo.org to bid on amazing items in our Win for Wildlife Auction!







Your support is more critical now than ever. Wildlights for Wildlife proceeds will help the Arizona Center for Nature Conservation/Phoenix Zoo offset the daily costs of animal care and vital operations during the ongoing challenges of COVID-19. Funding will help the Zoo in rebuilding its operating reserves, through this unforeseen period of uncertainty.

### **Sponsorships & Reservations**

Enjoy a night out for you and your guests at one of the Valley's most unique experiences allowing you to entertain and enjoy an unforgettable evening out.

Each vehicle will receive food samples, non-alcoholic beverages, kettle corn, hot cocoa and a souvenir digital photo for up to six guests.

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BENEFITS	PRESENTING \$20,000				
Marketing and Recognition (Logo and/or name recognition within/on)					
Paid Media Targeted social	✓				
<ul> <li>Zoo Media</li> <li>Wildlights for Wildlife web page on phoenixzoo.org with link</li> <li>Phoenix Zoo's Wild Times digital magazine</li> <li>Phoenix Zoo's email newsletter</li> <li>Facebook and Instagram</li> <li>On-grounds promotional signage</li> </ul>	✓				
Event digital invitation and reservation confirmation	✓				
Event signage	✓				
Media alerts	✓				
Arizona Center for Nature Conservation annual report	✓				
Event Hospitality					
Vehicle reservations	16				
Additional Benefits					
ZooLights tickets (walk-thru evenings)	64				
Right to use the Phoenix Zoo and Wildlights for Wildlife logos in your marketing and community relations	<b>√</b>				

# **Sponsorships & Reservations**

BENEFITS	PATRON \$15,000	SUPPORTING \$10,000	CONTRIBUTING \$5,000			
Marketing and Recognition (Logo and/or name recognition within/on)						
<ul> <li>Zoo Media</li> <li>Wildlights for Wildlife web page on phoenixzoo.org with link</li> <li>Phoenix Zoo's Wild Times digital magazine and email newsletter</li> </ul>	✓	✓	✓			
<ul><li>Facebook and Instagram</li><li>On-grounds promotional signage</li></ul>	✓					
Event signage	✓	✓	✓			
Arizona Center for Nature Conservation annual report	✓	✓	✓			
Event Hospitality						
Vehicle reservations	12	8	4			
Additional Benefits						
ZooLights tickets (walk-thru evenings)	48	32	16			
Right to use the Phoenix Zoo and Wildlights for Wildlife logos in your marketing and community relations	✓	✓	✓			
SUPPORT THE ZOO!  VEHICLE DRIVE-THRU RESERVATIONS \$1,000						

### **Underwriting**

Show your support by underwriting a portion of the evening's expense. Your underwriting contribution is 100% deductible. Underwriters will receive recognition based on area of event and level of support. All underwriters will receive recognition on the Wildlights for Wildlife web page on phoenixzoo.org with link, Phoenix Zoo's Wild Times digital magazine and the Arizona Center for Nature Conservation annual report.

LEVELS	AVAILABILITY
\$3,000	
Rentals Recognition on signage at multiple locations throughout the event	5
Entertainment Recognition on entertainment signage at multiple locations throughout the event	3
Hot Cocoa Recognition on hot cocoa signage and commemorative mug	Funded
Kettle Corn Recognition on kettle corn signage and bags	Funded
\$2,000	
Animal Encounters Recognition on animal encounter signage	2
Photography Recognition on signage near event entry	1
Silent Auction Recognition on auction signage and bidding site	4
Souvenir Digital Photo Recognition on photo signage and name/logo placement on photo border	Funded
Food Trucks Recognition on signage, near food trucks	5
Videography Recognition on signage near event entry	1

#### \$1,000

Your underwriting contribution allows the Arizona Center for Nature Conservation/ Phoenix Zoo to rebuild our operating funds for animal care and conservation initiatives.

## **Purchasing & More Information**

For more information, visit phoenixzoo.org/wildlights.

To purchase vehicle drive-thru reservations as well as underwriting opportunities and sponsorships, please contact a Zoo representative directly.

#### Linda Hardwick

Director of Marketing & Communications 602.914.4363 Ihardwick@phoenixzoo.org

#### **Shannon Kinsman**

Individual Giving Manager 602.914.4346 skinsman@phoenixzoo.org



Did you know that any amount of your reservation over the fair market value is tax deductible and considered a contribution to the Arizona Center for Nature Conservation/ Phoenix Zoo? Please refer to the Commitment Form for fair market values.















### **Commitment Form**

Please indicate how you wish to be re	cognized in prin	ted materials:				
Note: Due to space availability, we are unable to in	clude titles.		<del></del>			
Name	meOrganization					
Address	City/State/Zip					
Phone	Email					
VEHICLE DRIVE-THRU RESERVATI	ONS					
\$1,000 (Fair Market Value \$205)		Quantity Total				
SPONSORSHIPS						
☐ Presenting <i>FUNDED</i>	\$20,000	Supporting (Fair Market Value \$2,2	280) \$10,000			
Patron (Fair Market Value \$3,420)	\$15,000	Contributing (Fair Market Value \$	1,140) \$5,000			
UNDERWRITING OPPORTUNITIES						
Rentals (five available)	\$3,000	Silent Auction (four available)	\$2,000			
☐ Entertainment (three available)	\$3,000	☐ Souvenir Digital Photo <i>Fun</i>	<b>IDED</b> \$2,000			
☐ Hot Cocoa <i>FUNDED</i>	\$3,000	Food Trucks (five available)	\$2,000			
☐ Kettle Corn <i>FUNDED</i>	\$3,000	☐ Videography (one available)	\$2,000			
☐ Animal Encounters (two available)	\$2,000	General (unlimited)	\$1,000			
Photography (one available)	\$2,000					
METHOD OF PAYMENT (Purchase vehic	cle drive-thru reserv	vations and underwriting online at phoe	nixzoo.org/wildlights)			
or   Please Invoice Me   Check	Enclosed for \$	Please make check(	s) payable to: Phoenix Zoo			
Please charge my:   MasterCard						
Credit Card Number		-				
REGRETS  I am unable to attend, but please a light would like to make an additional of	accept my dona	tion of \$				

Commitment forms must be received by deadlines to ensure recognition in event publications.

For questions regarding Corporate Reservations, Sponsorships & Underwriting, contact Linda Hardwick 602.914.4363 | Ihardwick@phoenixzoo.org

For Individual & Foundation Reservations, Sponsorships & Underwriting, contact Shannon Kinsman 602.914.4346 | skinsman@phoenixzoo.org